



COMPETENCY PROFILE PROSHIP LOGISTICS



OPEN LETTER FROM THE FOUNDER

"First of all, Proship Joint Stock Company would like to send our best wishes and greetings to the Investor, Customers and Partners.

Proship Logistics was founded in 2015 by young experts passionate about technology and logistics, with the goal of building a new modern logistics ecosystem, applying technology to optimize efficiency and enhance customer experience.

Starting in Ho Chi Minh City, Proship quickly expanded nationwide, providing multimodal transportation services, full-package logistics and operational management software to thousands of businesses.

With the motto of Creativity - Transparency - Professionalism, Proship aims to become the leading technology logistics enterprise in ASEAN by 2027.

Proship's mission is to provide Logistics and multimodal transportation solutions, bringing high value to users and expanding domestic and international cooperation opportunities, affirming the position of Vietnamese enterprises in the global market."

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CEO Nguyen Duy Toan



MR. NGUYEN DUY TOAN

CEO & FounderProship Joint Stock Company

General Director

Ratraco Solutions Transport Company Limited



CORE VALUES



MISSION

- O1. Committed to connecting trade and freight with the most optimal multimodal transport solution
- Providing value and efficient, reliable, cost-effective transportation solutions to customers
- O3. Contribute to enhancing Vietnam's competitiveness in the global supply chain
- O4. Put customer benefits first and constantly improve service quality

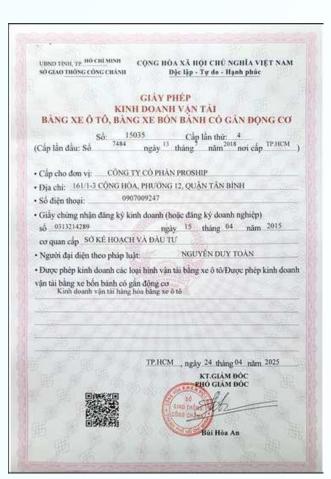
VISION

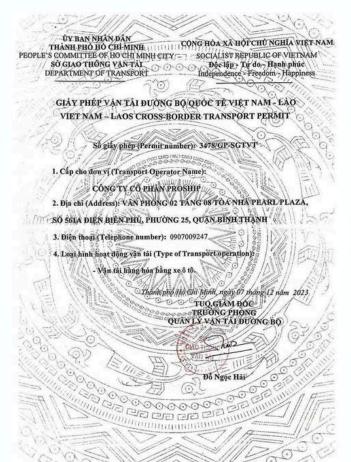
- Aim to become the leading multimodal transport company in Vietnam
- Pioneering the application of 4.0 technology in the field of E-Logistics
- O3. Constantly innovating and creating to bring the most advanced and efficient transportation solutions
- Contribute to promoting the development of Vietnam's Logistics industry, making Vietnam a regional and world Logistics center.

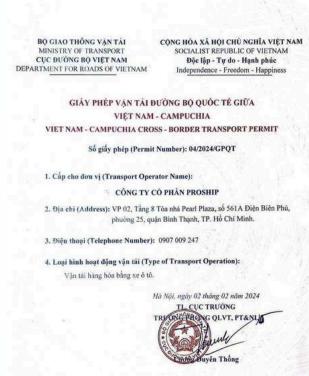


LEGAL DOCUMENTS











Business license

Road transport license

intermodal transport

Vietnam - Laos Vietnam - Cambodia intermodal transport

Member of the Vietnam **Logistics Business Association (VLA)**



MILESTONES & FUTURE DEVELOPMENT

2015

2017

2018

2019

- Establishment of Proship Joint Stock Company
- Launch of e-commerce delivery app
- Expanded to 15 branches
- More than 200
 employees in 11
 provinces and cities
- Open more North-South transportation services

 Open more rail container transport services

2024

- Open Cambodia office
- Winning bid for Yes4all Cai Mep ILH bonded warehouse project
- Open customs brokerage service
- Invest in refrigerated containers

2023

- Invest in double decker trucks
- Open service specializing in transporting motorbikes nationwide

2020

Establishment of Ratraco
 Solutions Joint Venture
 Company

2025

- Open office in the US
- Establishment of SEAL Company
- Exploitation of Cai Mep ILH bonded warehouse
- Launch of Container Truck Calling
 App

Plan 2026

- Open Vietnam US CFS warehouse to collect LCL goods for exported furniture
- Invest in more containers

Future goals

 Proship will constantly innovate to develop dramatically in the future...



ECOSYSTEM OF MEMBER COMPANIES 2025



E - LOGISTICS PARTNER



Proship Transport Joint Stock
Company (Member Unit)





Ratraco Solutions
Transport Company
Limited (Joint Venture)





Seal Transportation
Solutions Joint Stock
Company

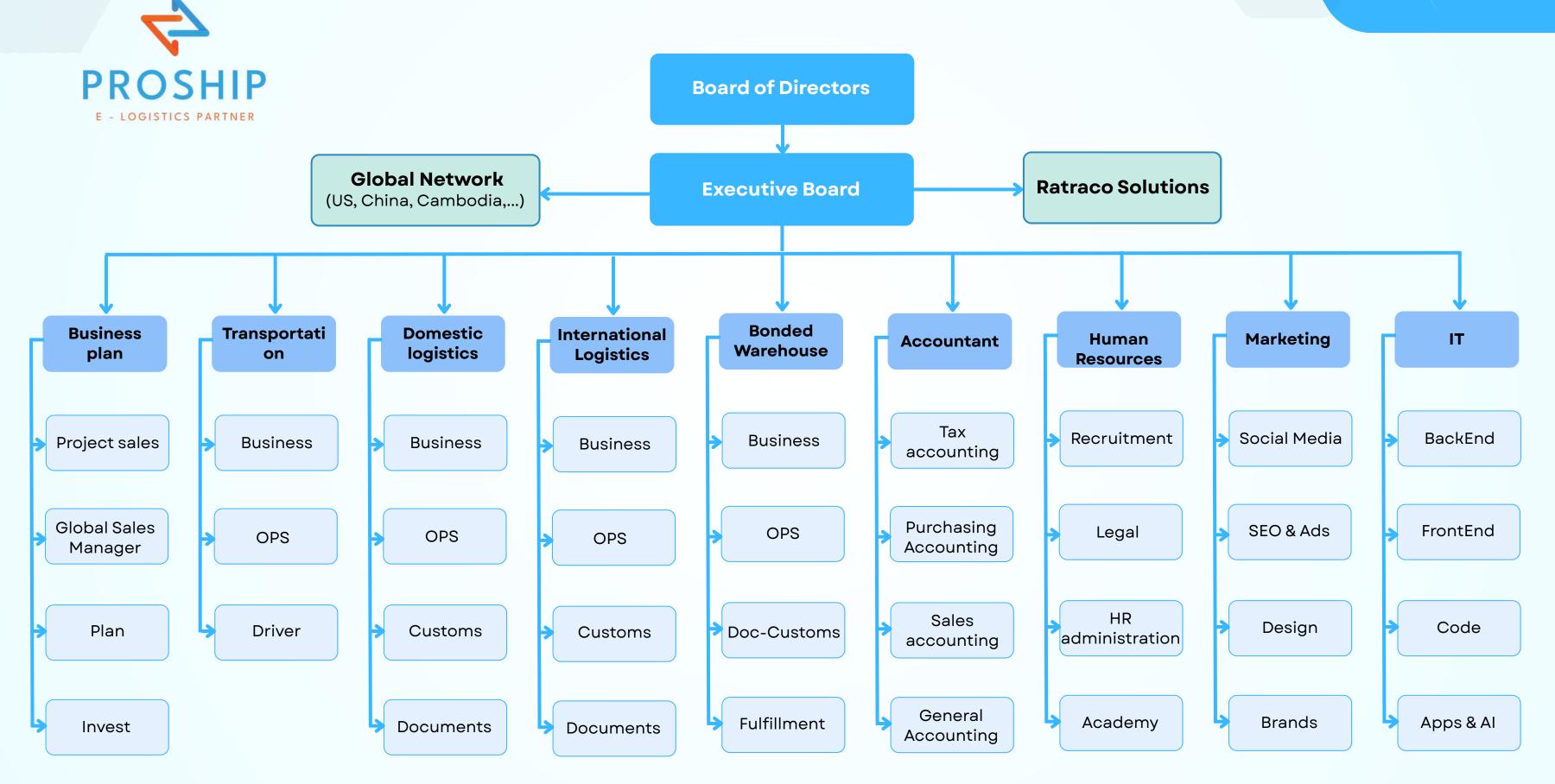


FADOExpress

Fado Express Vietnam Joint Stock Company



ORGANIZATIONAL STRUCTURE





GLOBAL LOGISTICS NETWORK



Q Head office

Fado Tower

- 161/1-3 Cong Hoa, Ward 12, Tan Binh, HCMC, VN
- +84 93 9999 247
- +84 909 344 247

Q HaNoi Branch

Ratraco Tower

- 95 Le Duan, Ward Cua Nam, Amon Kiem Dist, Hanoi, VN
- +84 909 238 247
 - +84 906 353 247

Cambodia Branch

No. 23, Street 566,
Sangkat Beoung Kak1,
Khan Toul Kok, Phnom
Penh, Cambodia

**** +84 902 581 247

Q Laos Branch

- Km2 Village SalaVan

 ↑ District, Salavan

 Province, Laos
- **** +84 909 238 247

US Branch

- 17870 Castleton Street
- ☆ Suit #210, City Of
 Industry, CA 91748, USA
- 840-333-0438 x101 840-266-2291 (Direct)

China Branch

- Nanning South Railway
- Station, Nanning,
 Guangxi, China
- **** +84 902 736 863







- Sea freight forwarding
- Bulk cargo services
- Cross Border Shipping
- Customs declaration







ROAD TRANSPORT

- North-South short-haul trucking
- Vietnam Laos, Vietnam -Cambodia International Transport
- Dry refrigerated container
- Optimized Multi-stop Logistics



- Air freight
- Consolidation service
- Air cargo
- Cross Border Shipping
- Customs declaration



RAIL TRANSPORT

- North South domestic container
- International Container
 Transport
- Dry refrigerated container
- Customs declaration



CAI MEP BONDED WAREHOUSE

- Bonded warehouse for rent
- Storage and clearance
- Loading and unloading, storing goods
- Domestic delivery by motorbike, car





PROSHIP TRANSPORT JSC



CHINA - VIETNAM - LAOS - CAMBODIA - THAILAND JOINT STOCK COMPANY







PROSHIP TRANSPORT JSC



SPECIALIZING IN REFRIGERATED GOODS TRANSPORTATION

DOMESTIC COLD GOODS NORTH AND SOUTH









INTERNATIONAL COLD GOODS (EXPORT FRUIT)











DOMESTIC ROAD TRANSPORT













RATRACO SolutionS

RAIL LOGISTICS SOLUTIONS

- Rail shipping costs are 25% lower than road containers
- Reefer container service has a profit margin ~30% higher than regular containers
- Major customers: LC Food, CP Food, TTC Sugar, Bibica, Bel, DKSH, Unifarm, Nutri Care, Highlands Coffee,...
- O4. Wide network coverage from North to South, international connections (USA, China, Russia, Kazakhstan...)







RATRACO SOLUTIONS TRANSPORT COMPANY LIMITED



Currently, Ratraco ships are operating transportation services to many developed areas:



Vietnam - China



Vietnam - Mongolia



Vietnam - Central Asian countries



Vietnam - Russia



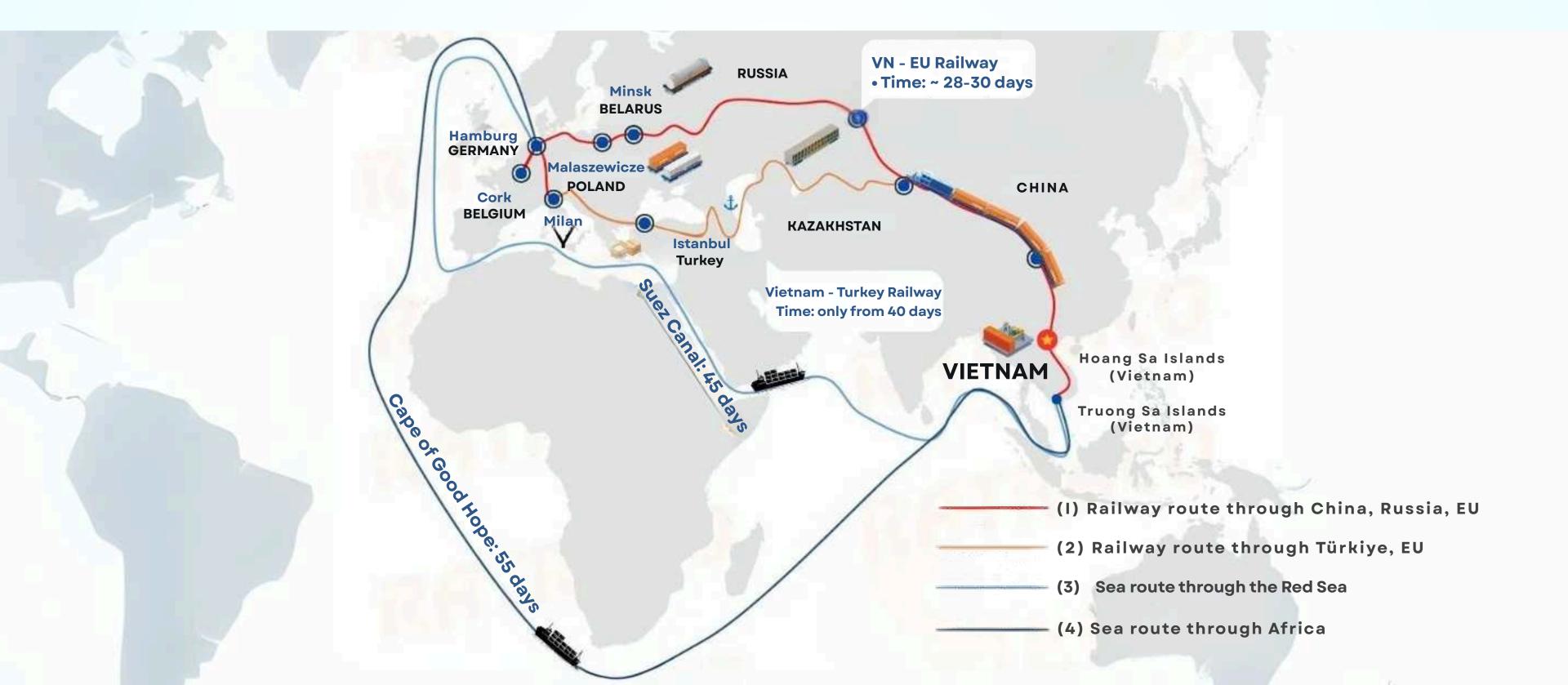
Vietnam - EU countries





VIETNAM - EUROPE IMPORT & EXPORT TRANSPORT SOLUTIONS







RAIL TRANSPORT - INTERNATIONAL TRANSPORTATION



First train

Transporting fresh coconuts for official export to China



Launch Ceremony

International train transporting export goods from Song Than Station to China



SEAL TRANSPORTATION SOLUTIONS JOINT STOCK COMPANY



SEAL's Current Offerings - Integrated Sea & Air Freight Solutions



Project cargo



Bulk cargo services



Ocean freight



Air freight



Customs brokerage



Shipping agency





TRANSPORT OVERHEAVY AND OVERSIZE CARGO



01. Route technical consultation & survey

- Shipping route evaluation
- Optimal solution combining road, rail and inland sea

02. Specialized transportation

- Super long, super heavy goods (transformers, turbines, boilers...)
- Specialized vehicle
- Reefer container transport by rail

03. Bonded & Transit Warehouse

- Storage at Cai Mep ILH (25,000m2)
- Consolidation, repackaging, inspection
- Support for deferring import tax for temporarily imported and re-exported goods







03

FADO EXPRESS VIETNAM JOINT STOCK COMPANY

FADOExpress

FadoExpress specializes in providing international shipping services between countries and Vietnam.

Transport of goods, documents, samples, etc.

Export goods through the world's largest ecommerce platforms such as Amazon, eBay, Alibaba.com...

> International express delivery of heavy items, e-Express delivery, FDA food,...







CAI MEP INTERNATIONAL **LOGISTICS HUB**

01. Cai Mep ILH - modern logistics center

Deployed at Cai Mep - Thi Vai deep-water port cluster, Proship plays the role of exclusive partner in operation and service provision.

02. Direct connection to US, EU, Asia

With convenient infrastructure and transportation, the project helps businesses optimize costs, shorten transaction time, and improve competitiveness.

03. Infrastructure scale

- Bonded warehouse: 25,000m²
 Wharf: Length 400m
- CFS warehouse: 5,000m²
- Container yard: 100,000m²
- Bonded Yard: 10,000m²

- Ship capacity: 3,000 DWT
- Equipment: 02 shore cranes







BONDED WAREHOUSE PROJECT





Signing ceremony of cooperation "Bonded warehouse solutions - Optimizing supply chain for Import-Export enterprises" at Cai Mep Port 2024



BONDED WAREHOUSE SERVICES

Dry port services; Warehouse services



Lifting service



Processing & Assembly



Customs procedures on the spot



Cai Mep
ILH



Transportation; Trucking



Trade promotion, seminars, accommodation for experts



Fulfillment Services



BUSINESS MODEL

BONDED WAREHOUSE OPERATION PROCESS

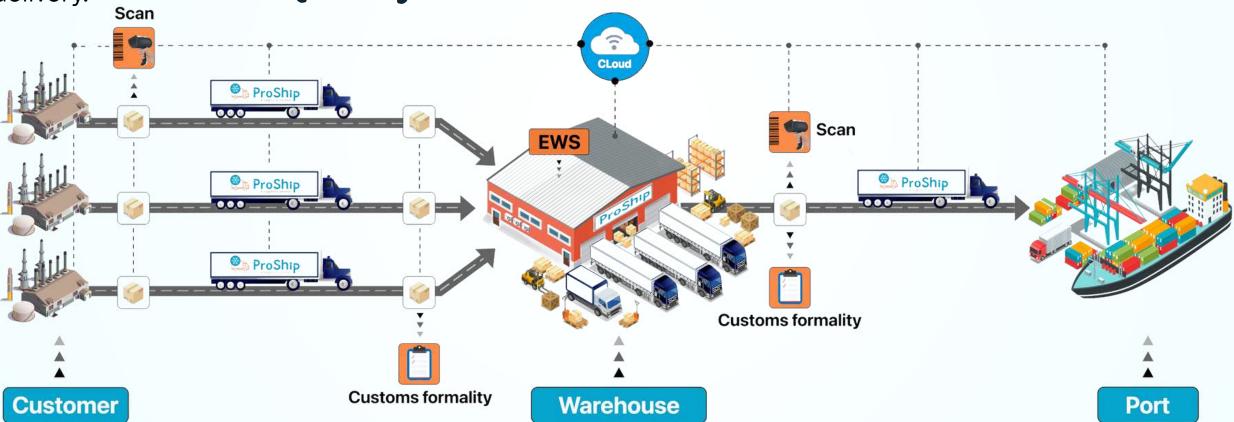
Proship played a key role in the bonded warehouse project, implementing the entire E-Logistics system, from warehouse management and order processing to last-mile distribution and delivery.



BUSINESS MODEL

Using digital technology to exploit infrastructure to provide optimal logistics management solutions to improve business efficiency





PROCESSING CAPACITY

With a modern system and highly specialized team, Proship has strong and flexible capacity, can handle thousands of orders per day, flexibly meeting all business expansion needs.



TRANSPORTATION SERVICES

Multimodal transport: Road, rail, air, sea. Contract Logistics Provider (CLP)







MANAGEMENT SYSTEM & TECHNOLOGY



High technology

- Internal OMS, WMS system, integrated with CRM helps save costs, optimize operations
- GPS positioning system & realtime route tracking, temperature
- O3. Customer portal: order tracking, reconciliation, online documents
- O4. Al supports customer care & optimizes customs declaration process



Advanced model

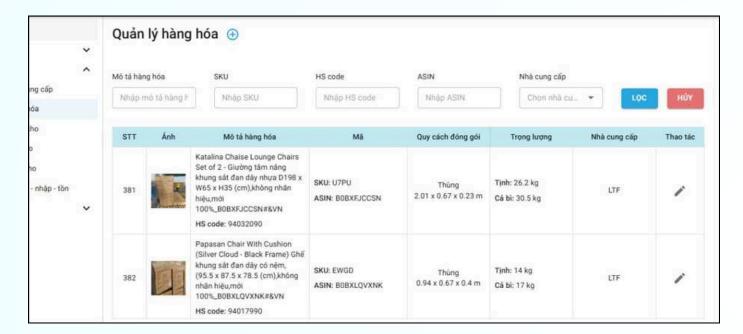
- O1. Providing full service: transportation warehouse procedures technology
- Optimize costs by route and type of goods
- Expanding smart logistics of ecosystem through joint ventures & strategic partnerships
- O4. Support businesses to build flexible, transparent and efficient supply chains



SYSTEM INTERFACE



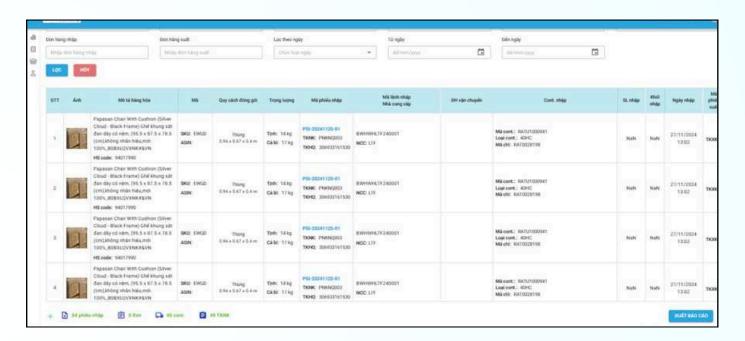
Optimize management methods with software solutions – providing businesses with tailored management systems to ensure cost efficiency.



Manage goods by SKU



Warehouse delivery documents



Export - import - inventory management

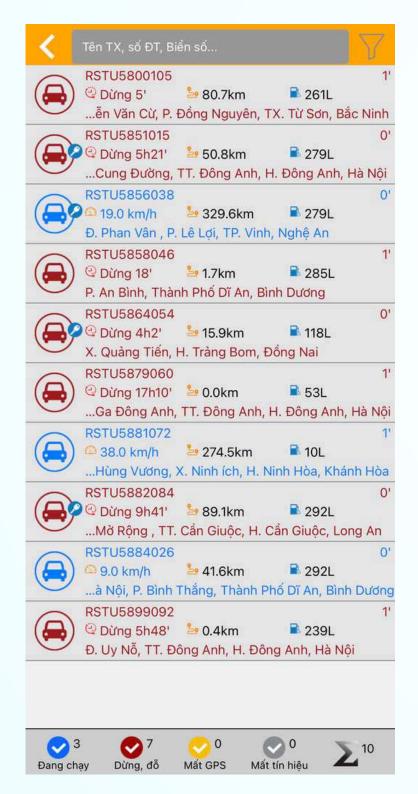


Warehouse management

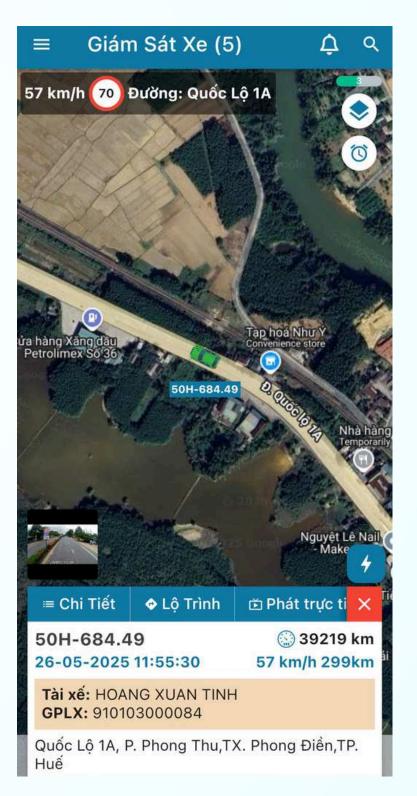


SYSTEM INTERFACE

Track shipments via GPS and manage temperature remotely with the Proship app - ensuring product safety and cost efficiency.









BENEFITS FOR BUSINESSES WHEN COOPERATE WITH PROSHIP

Comprehensive warehouse solutions & services

Optimize storage, distribution, and customs procedures through bonded warehouses and integrated services.

Optimized - fast

Optimize storage, logistics and procedure costs; shorten delivery time

Rapid expansion thanks to comprehensive network

Benefit from Proship's transportation network connecting ports, warehouses, and consumers

Fulfill large orders, multi-channel

Increase the ability to meet large orders and multiple markets

Flexible in consolidation & operation

Actively collect goods from many suppliers & flexibly split orders

TYPICAL CUSTOMERS

























FEATURED PARTNERS











